

FINANCIAL STATEMENTS DECEMBER 31, 2015

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors GLAAD, Inc.

Report on the Financial Statements

We have audited the accompanying financial statements of GLAAD, Inc. (a nonprofit organization), which comprise the Statement of Financial Position as of December 31, 2015, and the related Statements of Activities, Functional Expenses, and Cash Flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of GLAAD, Inc. as of December 31, 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

INDEPENDENT AUDITORS' REPORT

continued

Other Information

Summarized Comparative Information

Harrington Group

We have previously audited Gay & Lesbian Alliance Against Defamation, Inc.'s (now known as GLAAD, Inc.) 2014 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated May 22, 2015. In our opinion, the summarized comparative information presented herein as of and for the year December 31, 2014, is consistent, in all material respect, with the audited financial statements from which it was has been derived.

Pasadena, California April 29, 2016

STATEMENT OF FINANCIAL POSITION

December 31, 2015

With comparative totals at December 31, 2014

	IJı	nrestricted	mporarily estricted	2015	2014
ASSETS		inconfect	 confered	 2013	 2011
Cash	\$	932,336	\$ 272,422	\$ 1,204,758	\$ 1,068,181
Pledges receivable (Note 2)			50,000	50,000	27,660
Prepaid expenses and other assets		247,960		247,960	201,522
Charitable trust (Note 3)		517,262		517,262	1,499,425
Investments (Note 4)		2,777,361		2,777,361	2,275,427
Property and equipment (Note 5)		71,772		 71,772	 95,480
TOTAL ASSETS	\$	4,546,691	\$ 322,422	\$ 4,869,113	\$ 5,167,695
LIABILITIES AND NET ASSETS					
LIABILITIES					
Accounts payable	\$	60,814	\$ -	\$ 60,814	\$ 109,733
Accrued liabilities (Note 6)		194,691		194,691	132,746
Deferred revenue (Note 7)		65,098		 65,098	 101,080
TOTAL LIABILITIES		320,603	 	 320,603	 343,559
NET ASSETS					
Unrestricted		2,440,586		2,440,586	2,566,363
Unrestricted board designated (Note 2)		1,785,502		1,785,502	1,761,334
Temporarily restricted (Note 10)	-		 322,422	 322,422	 496,439
TOTAL NET ASSETS		4,226,088	 322,422	 4,548,510	 4,824,136
TOTAL LIABILITIES AND NET ASSETS	\$	4,546,691	\$ 322,422	\$ 4,869,113	\$ 5,167,695

STATEMENT OF ACTIVITIES

For the year ended December 31, 2015

With comparative totals for the year ended December 31, 2014

				mporarily				
REVENUE AND SUPPORT	U:	nrestricted	R	estricted		2015		2014
Contributions	\$	2,362,914	\$	545,000	\$	2,907,914	\$	3,619,502
In-kind revenue (Note 2)	Ψ.	561,727	Ÿ	313,000	Ψ	561,727	Ÿ	281,048
Media Awards program		3,355,870				3,355,870		2,473,835
Less: direct costs (Note 12)		(2,060,917)				(2,060,917)		(1,914,392)
		1,294,953		-		1,294,953		559,443
Special events - other events		880,878				880,878		823,273
Less: direct costs (Note 12)		(597,130)				(597,130)		(569,694)
		283,748		-		283,748		253,579
Investment (loss) income		(2,654)				(2,654)		128,723
Amortization of discount of charitable trust		52,361				52,361		59,335
Miscellaneous income		60,001				60,001		51,696
Net assets released from program restrictions		222,578		(222,578)		-		-
Net assets released from time restrictions		496,439		(496,439)				-
TOTAL REVENUE AND SUPPORT		5,332,067		(174,017)		5,158,050		4,953,326
EXPENSES								
Program services		3,611,941				3,611,941		3,686,255
Management and general		748,806				748,806		409,919
Fund development		1,072,929				1,072,929		578,258
TOTAL EXPENSES		5,433,676				5,433,676		4,674,432
CHANGE IN NET ASSETS		(101,609)		(174,017)		(275,626)		278,894
NET ASSETS, BEGINNING OF YEAR		4,327,697		496,439		4,824,136		4,545,242
NET ASSETS, END OF YEAR	\$	4,226,088	\$	322,422	\$	4,548,510	\$	4,824,136

STATEMENT OF FUNCTIONAL EXPENSES

For the year ended December 31, 2015 With comparative totals for the year ended December 31, 2014

	Program Management		Fund		Fund Total Expe		kpens	enses		
		Services	and	d General	De	velopment		2015		2014
Salaries Payroll taxes and benefits	\$	1,604,276 297,519	\$	130,268 24,158	\$	503,372 93,352	\$	2,237,916 415,029	\$	1,999,120 368,434
Total personnel costs		1,901,795		154,426		596,724		2,652,945		2,367,554
Outside services (Note 2)		394,498		296,469		78,472		769,439		711,633
Occupancy Travel		394,966 239,343		163,219 31,122		98,060 195,862		656,245 466,327		658,111 431,191
Other programmatic expenses		299,355		2,038		5,848		307,241		-
Telephone		55,022		22,653		14,817		92,492		80,084
Fees		61,970		16,198		12,654		90,822		67,431
Insurance		50,001		20,675		12,405		83,081		56,277
Direct mail expense		43,292		5,226		8,202		56,720		38,117
Equipment lease and maintenance		30,473		12,655		7,593		50,721		55,991
Depreciation		23,048		9,603		5,762		38,413		34,463
Media materials and publications		35,602		204		190		35,996		8,283
Meetings and conferences		20,367		2,677		9,445		32,489		50,868
Postage and printing		21,737		159		7,546		29,442		43,631
Professional fees		13,269		5,529		3,317		22,115		22,000
Supplies		13,199		4,069		3,061		20,329		23,974
Miscellaneous		5,396		1,360		12,559		19,315		11,984
Dues and subscriptions		8,608		524		412		9,544		12,840
TOTAL 2015 FUNCTIONAL EXPENSES	\$	3,611,941	\$	748,806	\$	1,072,929	\$	5,433,676		
TOTAL 2014 FUNCTIONAL EXPENSES	\$	3,686,255	\$	409,919	\$	578,258			\$	4,674,432

STATEMENT OF CASH FLOWS

For the year ended December 31, 2015

With comparative totals for the year ended December 31, 2014

	2015		2014		
CASH FLOWS FROM OPERATING ACTIVITIES:					
Change in net assets	\$	(275,626)	\$	278,894	
Adjustments to reconcile change in net assets to net cash					
provided by operating activities:					
Depreciation		38,413		34,463	
Change in reserve for doubtful receivables		133,139		(68,942)	
Amortization of discount of charitable trust		(52,361)		(59,335)	
Unused donated travel vouchers (other assets)		(69,060)		-	
Investment loss (income)		2,654		(123,425)	
(Increase) decrease in operating assets:					
Pledges receivable		(155,479)		258,708	
Other receivable		-		105,782	
Prepaid expenses and other assets		22,622		(67,129)	
Charitable trust		1,034,524		202,751	
(Decrease) increase in operating liabilities:		, ,			
Accounts payable		(48,919)		(83,721)	
Accrued liabilities		61,945		22,952	
Deferred revenue		(35,982)		39,430	
NET CASH PROVIDED BY OPERATING ACTIVITIES		655,870		540,428	
CASH FLOWS FROM INVESTING ACTIVITIES:					
Purchase of investments		(3,293,804)		(437,073)	
Proceeds from sale of investments		2,789,216		672,766	
Purchase of property and equipment		(14,705)		(15,349)	
NET CASH (USED) PROVIDED BY INVESTING ACTIVITIES		(519,293)		220,344	
NET INCREASE IN CASH		136,577		760,772	
CASH, BEGINNING OF YEAR		1,068,181		307,409	
CASH, END OF YEAR	\$	1,204,758	\$	1,068,181	

1. Organization

GLAAD, Inc. ("GLAAD"), formerly known as Gay & Lesbian Alliance Against Defamation, Inc., is a non-profit organization that has been granted exempt status under the section 501(c)(3) of the Internal Revenue Code.

GLAAD is the world's lesbian, gay, bisexual, and transgender (LGBT) media advocacy organization promoting and ensuring fair, accurate and inclusive representation of people and events in the media as a means to build a culture that embraces full acceptance of the LGBT community, thereby eliminating homophobia, transphobia and discrimination based on gender identity and sexual orientation.

GLAAD works with print, broadcast, and online news sources to bring people powerful stories from the LGBT community that builds support for equality and accelerates acceptance of LGBT people. And when news outlets get it wrong, GLAAD is there to respond and advocate for fairness and accuracy.

GLAAD's Entertainment Media Team accelerates acceptance by advocating for fair, accurate, and inclusive representation of LGBT people in the media including film, television, comics, video games, and music. This team also combats problematic content and instances of defamation in entertainment. As part of the entertainment program, the GLAAD Media Awards recognize and honor media for their fair, accurate and inclusive representations of the lesbian, gay, bisexual and transgender (LGBT) community and the issues that affect their lives. They also fund GLAAD's work to amplify stories from the LGBT community that build support for equality and acceptance. The GLAAD Media Awards are held annually in Los Angeles and New York.

GLAAD's Spanish-Language & Latino Media program shares the stories of LGBT people via Spanish-language and Latino news and entertainment media to build acceptance of LGBT people and increase support for equality among the fastest growing population in the U.S. The program provides vital resources to advocates and media alike on how to communicate with this audience both in the U.S. and abroad.

GLAAD's Transgender Media program accelerates acceptance for transgender people by increasing the quantity and quality of transgender representation in news, entertainment, and digital media. This team also challenges depictions of transgender people that are stereotypical, sensationalistic, or based on misinformation. The team works directly with transgender people who wish to tell their stories in the media, helping them craft their messages and giving them the tools they need to be effective when talking to journalists.

GLAAD's Southern Stories initiative tells the stories of LGBT people and their allies in the U.S. South to create a cultural shift towards acceptance and understanding in the region.

NOTES TO FINANCIAL STATEMENTS

1. Organization, continued

GLAAD's Global Voices initiative aims to build LGBT acceptance across the globe by sharing stories of LGBT people and their families around the world and helping LGBT advocates build capacity for change in their own cities and countries. As part of this initiative, in October 2015, GLAAD launched a United Kingdom (UK) operation as part of its growing global work to accelerate acceptance of the LGBT community. This is a subsidiary of GLAAD, Inc. As yet, there are no employees in the UK. However, it is an expectation of GLAAD to expand operations going forward.

2. Summary of Significant Accounting Policies

A summary of the significant accounting policies applied in the preparation of the accompanying financial statements is as follows:

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting.

Accounting

To ensure observance of certain constraints and restrictions placed on the use of resources, the accounts of GLAAD are maintained in accordance with the principles of net asset accounting. This is the procedure by which resources for various purposes are classified for accounting and reporting purposes into net asset classes that are in accordance with specified activities or objectives. Accordingly, all financial transactions have been recorded and reported by net asset class as follows:

Unrestricted. These generally result from revenue generated by receiving unrestricted contributions, providing services, and receiving interest from investments less expenses incurred in providing program-related services, raising contributions, and performing administrative functions.

Unrestricted Board Designated. These are comprised of resources that the Board of Directors has established as being designated for operation purposes. The Board has designated 25% of the 2015 operating revenues to be kept in reserve. These funds are segregated in a separate account and are invested in fixed income funds, money market funds, or common stocks. For purposes of complying with net asset accounting, these funds of \$1,751,005 are included in the unrestricted net assets at December 31, 2015.

2. Summary of Significant Accounting Policies, continued

Temporarily Restricted. GLAAD reports gifts of cash and other assets as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose of the restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from program or capital restrictions.

Permanently Restricted. These net assets are restricted by donors who stipulate that resources are to be maintained permanently, but permit GLAAD to expend all of the income (or other economic benefits) derived from the donated assets. GLAAD had no permanently restricted net assets at December 31, 2015.

Contributions and Pledges Receivable

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at fair value, which is measured as the present value of their future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discount is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met. Pledges receivable of \$50,000 at December 31, 2015 is expected to be collected in one year.

Investments

GLAAD values its investments at fair value. Fair value of contributed investments has been measured on a non-recurring basis using quoted prices for identical assets in active markets. Unrealized gains or losses (including investments bought, sold, and held during the year) are reflected in the Statement of Activities as gain or loss on investments. Short-term highly liquid money market deposits that are not used for operations are treated as investments.

Fair Value Measurements

Generally accepted accounting principles provide guidance on how fair value should be determined when financial statement elements are required to be measured at fair value. Valuation techniques are ranked in three levels depending on the degree of objectivity of the inputs used with each level:

Level 1 inputs - quoted prices in active markets for identical assets

Level 2 inputs - quoted prices in active or inactive markets for the same or similar assets

Level 3 inputs - estimates using the best information available when there is little or no market

GLAAD is required to measure certain investments, a charitable trust, and donated goods and services at fair value. The specific techniques used to measure fair value for these financial statement elements are described in the notes below that relate to each element.

2. Summary of Significant Accounting Policies, continued

Concentration of Credit Risks

GLAAD places its temporary cash investments with high-credit, quality financial institutions. At times, such investments may be in excess of the Federal Deposit Insurance Corporation insurance limit, GLAAD has not incurred losses related to these investments.

GLAAD holds investments in the form of mutual funds, equities, and money market funds. The Board of Directors routinely reviews market values of these investments.

Property and Equipment

Property and equipment are recorded at cost if purchased or at fair value at the date of donation if donated. Depreciation is computed on the straight-line basis over the estimated useful lives of the related assets. Maintenance and repair costs are charged to expense as incurred. Property and equipment are capitalized if the cost of an asset is greater than or equal to one thousand dollars and the useful life is greater than one year.

Donated Materials and Services

Contributions of donated non-cash assets are measured on a non-recurring basis and recorded at fair value in the period received. Contributions of donated services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at fair value in the period received. For the year ended December 31, 2015, GLAAD recorded \$1,000,847 in donated goods/materials, hotel and travel vouchers, and professional services. Of that amount, \$439,120 was related to events and was included as part of special event revenue and expenses; \$492,667 was related to operational expenses and was included in travel expense and outside services in the Statement of Functional Expenses; and, the remaining \$69,060, which reflects the value of unused travel vouchers, was included in "prepaid and other assets" at December 31, 2015. The amount of \$69,060 is expected to be expensed in the subsequent year due to the one-year term on the travel vouchers received. The \$492,667 of in-kind expenses included in the Statement of Functional Expenses for the year ended December 31, 2015 was allocated as follows:

Program Services	\$126,339
Management and General	260,673
Fund Development	<u> 105,655</u>
_	\$492,667

Income Taxes

GLAAD is exempt from taxation under Internal Revenue Code Section 501(c)(3) and California Revenue and Taxation Code Section 23701d.

2. Summary of Significant Accounting Policies, continued

Generally accepted accounting principles provide accounting and disclosure guidance about positions taken by an organization in its tax returns that might be uncertain. Management has considered its tax positions and believes that all of the positions taken by GLAAD in its federal and state exempt organization tax returns are more likely than not to be sustained upon examination. GLAAD's returns are subject to examination by federal and state taxing authorities, generally for three and four years, respectively, after they are filed.

Functional Allocation of Expenses

Costs of providing GLAAD's programs and other activities have been presented in the Statement of Functional Expenses. During the year, such costs are accumulated into separate groupings as either direct or indirect. Indirect or shared costs are allocated among program and support services by a method that best measures the relative degree of benefit. GLAAD uses salary dollars to allocate indirect costs.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts of assets, liabilities, revenues, and expenses as of the date and for the period presented. Actual results could differ from those estimates.

Comparative Totals

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with GLAAD's financial statements for the year ended December 31, 2014, from which the summarized information was derived.

Reclassification

Certain amounts from the December 31, 2014 financial statements have been reclassified to conform to the presentation for the year ended December 31, 2015.

Subsequent Events

Management has evaluated subsequent events through April 29, 2016, the date which the financial statements were available for issue. No events or transactions have occurred during this period that appear to require recognition or disclosure in the financial statements.

NOTES TO FINANCIAL STATEMENTS

3. Charitable Trust

GLAAD received notice in January 2008 that it had been named as a beneficiary in a charitable trust. Per the donor's will and testament, GLAAD is a 17.2414% beneficiary in a trust that was valued at \$46,343,288 as of the date of notification. As such, GLAAD's percentage share of the trust assets was valued at \$7,990,232 as of the same date. This trust instrument stipulates that GLAAD will receive 1/32 of its share in equal quarterly payments until its portion of the trust is exhausted. During the year ended December 31, 2015, the quarterly payments to GLAAD were \$258,631. A discount rate of 5% has been used to calculate the present value of the quarterly payments. At December 31, 2015, the present value of the charitable trust was \$517,262 and will be paid in full in 2016.

4. Investments

Investments at December 31, 2015 consist of the following:

Money market funds	\$2,079,870
Mutual funds	499,074
Equities	<u>198,417</u>
	<u>\$2,777,361</u>

5. Property and Equipment

Property and equipment at December 31, 2015 consist of the following:

Computers and equipment	\$ 1,225,460
Furniture and fixtures	299,323
Leasehold improvements	<u>245,081</u>
	1,769,864
Less: accumulated depreciation	<u>(1,698,092</u>)
	<u>\$ 71,772</u>

Depreciation expense for the year ended December 31, 2015 was \$38,413.

NOTES TO FINANCIAL STATEMENTS

6. Accrued Liabilities

Accrued liabilities at December 31, 2015 consist of the following:

Accrued vacation	\$192,952
Other accrued liabilities	
	<u>\$194,691</u>

7. Deferred Revenue

At December 31, 2015, deferred revenue of \$65,098 consists of revenue received for the Media Awards to be held in the next fiscal period. The amounts will be recorded as earned in the period in which the event is held.

8. Commitments and Contingencies

Obligations Under Operating Leases

GLAAD leases certain facilities and equipment under operating leases with various terms. Future minimum payments, by year and in the aggregate, under these leases with initial or remaining terms of one year or more, consist of the following:

Year ended December 31,	
2016	\$537,212
2017	329,298
2018	45,842
	\$912,352

Rent and lease expenses under operating leases for the year ended December 31, 2015 was \$548,689.

9. Fair Value Measurements

The table below presents the balances of assets measured at fair value at December 31, 2015 on a recurring basis:

	Level 1	Level 2	Level 3	Total
Charitable Trust	\$ -	\$ -	\$517,262	\$ 517,262
M . 10 1				
Mutual funds				
Intermediate-term bond	262,375			262,375
World bond	89,565			89,565
Nontraditional bond	49,074			49,074
Large growth	49,068			49,068
World allocation	<u>48,992</u>			48,992
Total mutual funds	<u>499,074</u>			499,074
Equities				
Large blend	98,719			98,719
World stock	49,853			49,853
Mid-Cap growth	49,845			49,845
Total equities	<u>198,417</u>			<u>198,417</u>
Total	<u>\$697,491</u>	<u>\$</u>	<u>\$517,262</u>	\$1,214,753

The fair values of mutual funds and equities have been measured on a recurring basis using quoted prices for identical assets in active markets (Level 1 inputs).

The fair value of the charitable trust has been measured on a recurring basis by calculating the present value of the actual quarterly payments received at the discount rate of 5% (Level 3 inputs).

Charitable

The following is a reconciliation of the Level 3 asset as of December 31, 2015:

	Charitable
	<u>Trust</u>
Fair value at January 1, 2015	\$ 1,499,425
Change in value of charitable trust:	
Distributions received from charitable trust	(1,034,524)
Amortization of discount on distribution	<u>52,361</u>
Fair value at December 31, 2015	<u>\$ 517,262</u>

9. Fair Value Measurements, continued

The table below presents the transactions measured at fair value during the year ended December 31, 2015 on a non-recurring basis:

	Level 1	Level 2	Level 3	Total
Donated goods/materials	\$ -	\$ 726,130	\$ -	\$ 726,130
Donated professional				
services		274,717		<u>274,717</u>
Total	\$ -	\$1,000,847	\$ -	\$1,000,847

The fair value of donated goods/materials and donated professional services have been measured on a non-recurring basis using quoted prices for similar assets in inactive market (Level 2 inputs).

10. Temporarily Restricted Net Assets

Temporarily restricted net assets of \$322,422 at December 31, 2015, are restricted for the following purposes:

Public service announcements	\$127,422
Leadership & Mentoring Academy program	75,000
Transgender Media program	40,000
Faith Work & Media Initiatives	30,000
Time-restricted	<u>50,000</u>
Total	\$322,422

During the fiscal year ended December 31, 2015, GLAAD released \$719,017 of temporarily restricted net assets, of which \$222,578 was released from program restrictions, and \$496,439 from time restrictions.

11. Employee Benefit Plan

GLAAD has an Internal Revenue Code Section 403(b) qualified defined contribution retirement plan covering all of its employees, subject to certain eligibility requirements. GLAAD makes contributions at designated percentages of earnings in accordance with plan provisions. Employer contributions under this plan for the year ended December 31, 2015 were \$24,121, which were applied from the forfeiture account in the 403(b) plan.

NOTES TO FINANCIAL STATEMENTS

12. Media Awards and Other Special Events Direct Costs

Direct costs for the Media Awards and other special events at December 31, 2015 are as follows:

		Other	
	Media Awards	Special Events	<u>Total</u>
Event costs	\$1,408,425	\$492,882	\$1,901,307
In-kind materials, hotel,			
and travel	439,120		439,120
Personnel costs	170,235	62,679	232,914
Travel	35,719	40,810	76,529
Other	<u>7,418</u>	<u>759</u>	<u>8,177</u>
Total	\$2, 060,917	\$ 597 , 130	\$2,658,047